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Thomas A. Freese, based in Atlanta, Excerpted from Secrets of Question-Based Selling by Thomas This question usually stops people in their tracks because they

## **Thomas a. freese (author of secrets of question-**

Thomas A. Freese is the author of Secrets of Question-Based Selling (4.03 avg rating, 181 ratings, 17 reviews, Thomas A. Freese isn't a Goodreads Author

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taught about questions and questioning is just flat wrong according to Freese. Secrets of Question Based Selling Freese discusses questions and questioning in

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